



Hastie Stable

Faculty of Advocates

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Education

Academic Prizes

- Thow Scholarship for the best performance in the Ordinary courses of Delict and Contract & Unjustified Enrichment.
- James Craig Howie Memorial Prize for the student obtaining the highest placing in Legal Reason and Legal System, Delict, Contract and Unjustified Enrichment and Public Law of the UK and Scotland.
- Edinburgh University Mooting Society Best Orator Shield for the best demonstration of advocacy skills by a 1st year student.

2011 - 2012 *University of Edinburgh, Diploma in Professional Legal Practice.*

2009 - *University of Edinburgh, LLB Ord (Graduate Entry) with Distinction.*

2011

2001 - *London Academy of Music and Dramatic Art, Postgraduate Diploma in Acting.*

2002

1995 - 1999 *University of St. Andrew's, MA (Hons) Economics, (2:1).*

Employment History

- 2012** - *Simpson & Marwick WS*, Bar Trainee, Edinburgh
- 2013** I worked for Peter Anderson, Gavin Henderson, Charles McGregor, Ranald Macpherson and Katy Nisbet. My work comprised a mix of commercial litigation for corporate pursuers and reparation defence work, including personal injury and professional negligence, for large insurers. This was spread across the Court of Session and Sheriff Courts. I appeared regularly in the Sheriff Court.
- 2011 - 2013** *University of Edinburgh*, Tutor, Edinburgh
I have tutored European Union Law and Business Law. I have also been invited to tutor Delict, Business Entities, Public Law and Individual Rights and Scottish Legal System.
- 2003** - *Mactavish*, UK Portfolio Director, London
- 2009** Mactavish is a strategy consultancy specialising in risk transfer. Our clients were largely insurers, reinsurers and investment banks. The core business was an enhanced underwriting proposition, sold to complex corporate risks on behalf of two insurers; Zurich and Allianz. I was responsible for creating new business opportunities for Zurich and Allianz as part of this project, and managing our UK analysis team.

In my time at Mactavish I initiated and developed over 50 Board-level relationships between those insurers and FTSE 100 and 250 companies. As a direct consequence of my work in this area, the two insurers mentioned won business on over 20 cases, representing tens of millions of pounds in new premium income.

In summary, I would:

- Identify suitable commercial targets by undertaking, in conjunction with a team of analysts working for me, risk-specific due diligence on complex corporate risks.
- Make contact with the Finance Directors of these corporate targets and use the research to make Board level introductions between them and the CEOs, Heads of Broker and Market Management, and senior underwriters at the insurers.
- Undertake additional due diligence in conjunction with my team of analysts. This research would allow the underwriters to make much more informed decisions about the price and coverage of these large risks.

- 2000** - *Goodpractice.net*, Strategy Consultant, Edinburgh
- 2001** I was responsible for the origination and development of models, tools, case studies and research on a wide array of management and leadership topics (including project management, change management, and negotiation and influencing). These were sold onto a diverse range of private and public sector clients.
- 1999** - *Eglinton Management Centre*, Strategy Consultant, Edinburgh
- 2000** I wrote strategy consulting papers on subjects such as urban redevelopment for the Castlemilk Partnership and Internet and New Media Strategy for Scottish Enterprise, the economic development agency for Scotland. I was also involved in the origination of new business opportunities including consulting tenders. I designed and ran focus groups and studies, conducted interviews and original research, and wrote and presented final reports to our public and private sector clients.

Internships (whilst at Edinburgh University)

- Summer** *Simpson & Marwick*
- 2010** Paid placement in Industrial Disease and Professional Negligence teams.
- Summer** *McGrigors*
- 2010** Paid placement in the Corporate Team.
- Summer** *University of Edinburgh*
- 2011** I undertook research into the Scots law of obligations, in support of Dr. Martin Hogg's upcoming update of Volume 15 of the Stair Memorial Encyclopedia.

Internships (whilst at St. Andrew's University)

- Summer** *Scottish Enterprise, Creative Media Group*
- 1998** Paid internship. I undertook research on the creative industries in Scotland, which was used as the basis for the Group's subsequent creative media strategy.
- Summer** *The Ryegate Group, Washington D.C. Political Lobbyist*
- 1997** Paid internship. I undertook economic research to support a transport lobby on 'ISTEA' which was, at the time, the largest bill ever to pass through the US Congress. My research supported the aim of a group of States in the Northeast seeking additional federal funding for investment in road and rail infrastructure. I was largely based in the offices of then Senator Patrick Moynihan.

Summer *Scottish Trade International*

1996 Paid internship. I undertook desk research to support STI's international trade teams. STI (now Scottish Development International) is a government agency responsible for assisting Scottish companies in finding and building international trade opportunities.

Personal Interests

I am a trained actor and Equity member, and have appeared in many professional productions, including several Hollywood films ('Death Defying Acts' with Catherine Zeta Jones and Guy Pearce, and 'Hippie Hippie Shake' with Siena Miller and Derek Jacobi), the BBC's 'Sea of Souls' and 'Holby City', the West End theatre, and several Edinburgh Festivals.

In 2013 I was awarded a Faculty scholarship.

In my spare time I enjoy socialising, reading, playing squash and poker, and cooking.